



Building Workplace Trust

Optimising Relationship, Teamwork and Performance

Date	Venue	Fees
11 - 15 Nov 2019	London	\$5,950

*This fee is inclusive of Documentation, Lunch and Refreshments and exclusive of 5% UAE VAT

Training Course Overview

Is there a correlation between employee trust in their managers and leaders and company success?

Recent company research has distinguished between organisations that are 'Trust Leaders' and those that are 'Trust Laggards'. The former are the elite 10% of companies whose employees agree with the statement, 'employees have high trust in leaders and the organization.' Trust Laggards are those where employees are least likely to agree with this.

Trust Leaders are more than two and a half times more likely than Trust Laggards to be leaders in revenue growth. They also significantly outperform all other organizations in achieving key business goals: customer loyalty and retention, competitive market position, ethical behavior and actions, predictable business and financial results, and profit growth.

Trust Leaders outstrip other organisations in the behaviours and actions that foster the right cultural conditions for high trust in organizations.

This popular Anderson training course will identify those trust-building behaviours and actions. It will then help you embed them in your management and leadership style to ensure team and company success.

Training Course Objectives

By attending this Anderson training course, delegates will be able to:

- Apply the skills necessary to increase employee trust in your leadership
- Effectively use methods to ensure employees are engaged and committed to company and team objectives
- Motivate and engage colleagues to gain their commitment and support
- Use positive communication and influencing techniques to ensure employee engagement is optimised

Designed for

This Anderson training course is suitable to a wide range of professionals but will greatly benefit:

- Team leaders, supervisors, section heads and managers
- Professionals who have an interest in a management position
- Anyone who wants to become a leader in their work role

Training Course Outline

Amongst a wide range of valuable topics, the following will be prioritised:

- The biggest trust killers – research-based evidence
- Employee engagement studies – what they tell us
- Organisations with high trust levels – what they do and how they benefit from it
- Build a team culture of inclusion
- Develop a team mission, vision and set of values
- Deploy modern motivation techniques to stimulate self-reliance and trust
- Hold team meetings that engender inclusion and trust
- Communicate unpleasant consequences of corporate decisions to employees: using clarity and honest in messaging
- Use influencing and persuasion skills and techniques to get employee buy-in
- Manage people towards independence - using situational leadership as a tool to get out of peoples' way and develop trust
- Let your team know what you stand for - values-driven, authentic leadership
- Avoid creating shocks and depressed morale from the annual performance review
- Use a model of objective feedback that enhances performance
- Involve your people in change management
- Give people opportunity and inspiration via coaching and development

The Certificate

- Anderson Certificate of Completion will be provided to delegates who attend and complete the course.

REGISTER NOW

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