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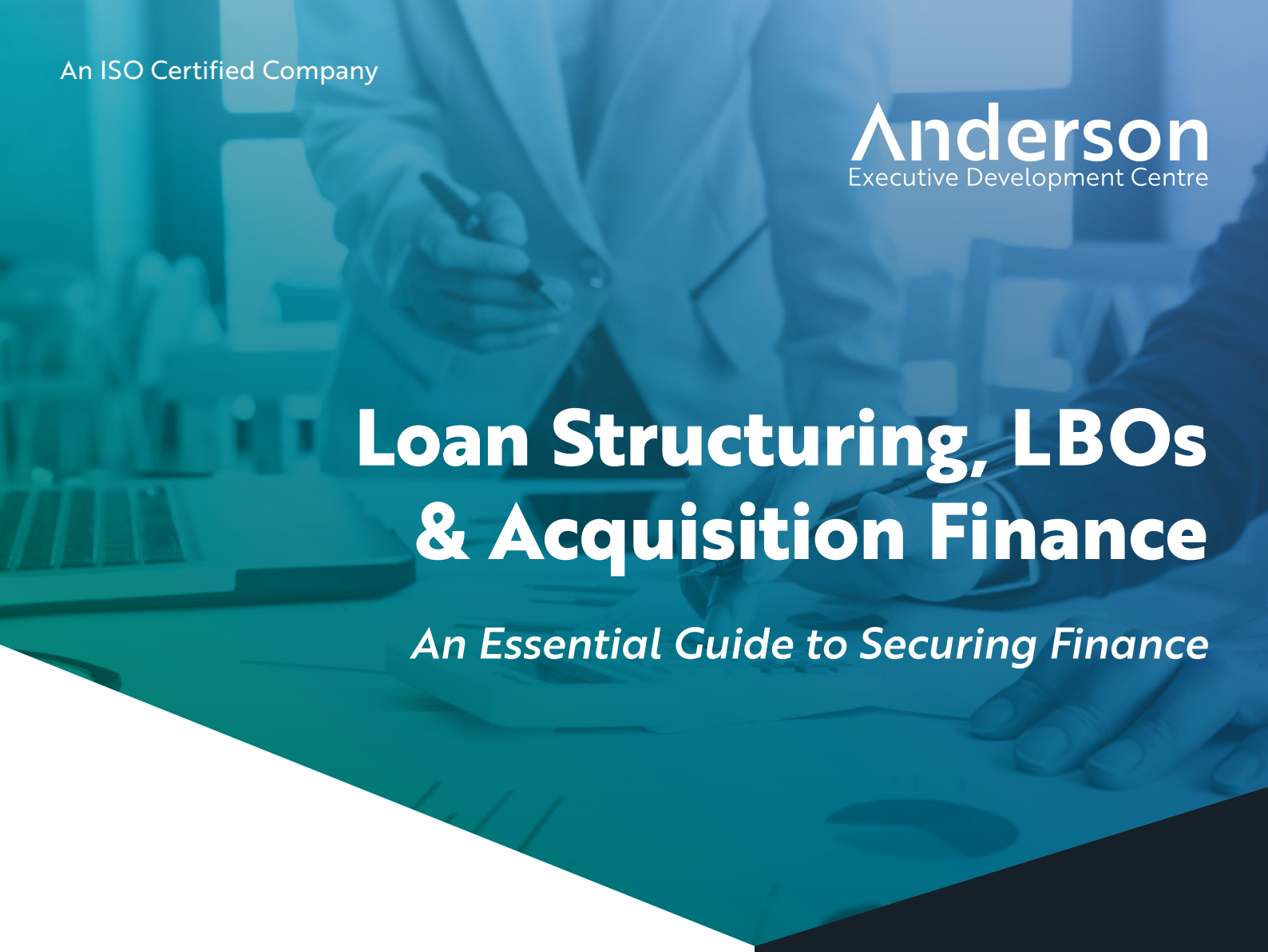
Anderson
Executive Development Centre



Loan Structuring, LBOs & Acquisition Finance

An Essential Guide to Securing Finance

WHY CHOOSE THIS COURSE?

As corporates look to grow their need for finance also grows. As a result they will turn to banks for loans or seek to acquire other organizations possibly through leveraged buyouts. This Anderson training course provides both corporates seeking finance and bankers evaluating requests for finance, with the essential tools to evaluate and manage loan, leverage buyouts and acquisition finance.

It will enable bankers to structure the terms of the loan appropriately thereby reducing bad debts and increasing profitability. It will enable corporates to successfully secure much need finance on terms that meet their needs.

This Anderson training course will feature:

- Credit risk assessment – the latest tools and techniques
- How to structure loans, matching purpose with amount, repayments and term
- The major features of Leverage Buyouts
- Methods of Acquisition Finance including Equity, Debt, Mezzanine and Stock Swaps
- The nature and structure of Project Finance and Special Purpose Vehicles
- The very latest issues in the financial and corporate sector

UPCOMING SESSION

Date: 17 - 21 August 2020
Venue: London, United Kingdom
Fees: $5,950

**This fee is inclusive of Documentation, Lunch and Refreshments and exclusive of 5% UAE VAT*

THE CERTIFICATE

Anderson Certificate of Completion will be provided to delegates who attend and complete the course

REGISTER NOW

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WHAT ARE THE GOALS?

By the end of this Anderson training course, participants will be able to:

- Evaluate requests for various methods of finance
- Structure loans effectively matching price, risk and Basle
- Recommend strategies for Leverage Buyouts
- Recommend methods to finance acquisitions
- Structure Project Finance contracts
- Evaluate the latest financial issues affecting your organization

WHO IS THIS COURSE FOR?

This Anderson training course is suitable to a wide range of professionals from the Financial sector and from the Corporate sector you use bank finance, but will greatly benefit the following individuals:

- Financial decision makers in corporations
- Bank credit officers
- Compliance officers
- Investment bankers
- Management consultants
- Bond credit analysts
- Fund managers
- Treasurers

HOW WILL THIS BE PRESENTED?

This training course will utilise a variety of proven highly interactive adult learning techniques to ensure maximum understanding, comprehension and retention of the information presented.

A particular feature of the training course is the Analysis & Evaluation of Case Studies relevant to your role and organisation enabling successful knowledge and skill transfer.

THE COURSE CONTENT

Day One: Credit Risk Assessment & Credit Risk Practices

- Principles of Lending
- The Main Lending Facilities/Products
- Evaluating the Business & Industry Risk
- Credit Ratings
- The Use of Financial Statements to Assess Business Risk
- Evaluation Models in Excel

Day Two: Loan Structure

- Matching the Purpose, Amount, Repayments & Term
- Loan Documentation
- Loan Agreements & Covenants
- Interest Rates & Fees
- Pricing for Risk
- Linking Price and Risk to Capital Adequacy & Basle

Day Three: Leveraged Buyout (LBO's)

- Leverage
- Collateral/Security for a Leveraged Buyout
- The Attributes of Good Bank Security
- Hostile Takeovers
- Reasons for LBO's
- Reverse Leverage Buyout

Day Four: Acquisition Finance

- Mergers & Acquisitions: A distinction
- Valuing a Target Company
- Financing an Acquisition via Equity and Debt
- Mezzanine Finance
- Paper Finance (Stock Swap)
- The Impact on Shareholders

Day Five: Project Finance

- What is Project Finance?
- Special Purpose Vehicle (SPV) & Parties to Project Finance Schemes
- The Structure of Project Finance Schemes for Infrastructure Projects
- Equity & Debt Financing
- Recourse & Non-recourse Finance
- Bonds; Guarantees and Letters of Credit

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