



Developing your Cultural Intelligence (CI) & Leading in a Global Organisation

Communicate, Negotiate and Work Effectively

► Upcoming Sessions

03-07 Jun 2024	London - UK	\$5,950
30 Sep-04 Oct 2024	London - UK	\$5,950
11-15 Nov 2024	Dubai - UAE	\$5,950
09-13 Dec 2024	Madrid - Spain	\$5,950
17-21 Feb 2025	Istanbul - Turkey	\$5,950

► Training Details

Training Course Overview

Cultural Intelligence (CI) is the ability to be able to work with people from any culture effectively. A person that possesses a high CI will be able to enter a culture that they have no experience of and can observe and forge relationships with people; even without being able to speak the language.

Being able to relate and work effectively across cultures is a required skill in all fields, ranging from leadership, engineering, and finance, to accounting and marketing. The higher your CI, the more likely you will experience success working in a diverse, global world.

This highly participative 5-day Anderson training course covers the meaning and psychology of culture and will increase your Cultural Intelligence (CI). This is a training course you can not afford to miss.

Training Course Objectives

By attending this training course delegates will be able to make a substantial, positive impact on themselves, their team, and their organisation, more specifically:

By attending this Anderson training course, delegates will be able to:

- Develop your ability in working and relating effectively with people from different cultural backgrounds
- Understand the limits of your own CI and know how to improve it
- Describe the meaning of each of the five cultural value dimensions
- List ways to minimise the barriers to cross-cultural communication
- Assess your own work and how to adjust it to apply your CI

Designed For

- All Managers, Supervisors, Team Leaders, and Section Heads
- Senior Managers in multi-cultural organisations

- ▶ Expatriates working on global assignments or those who manage expatriates
- ▶ HR and Learning and Development professionals
- ▶ Talent management professionals
- ▶ HR Business Partners
- ▶ People working in Nationalisation roles
- ▶ Anyone working with or in multi-cultural teams
- ▶ Anyone who is considering or working in a cross-cultural assignment

▶ Training Details

Day One: Understanding Culture & Globalisation

- ▶ Where culture comes from and why it matters
- ▶ Understanding Globalisation
- ▶ Your own cultural map
- ▶ The seven levels of culture (National, Workplace, Gender, Age, Regional, Religious, Occupation)
- ▶ The Hofstede five cultural value dimensions

Day Two: Communicating Across Cultures

- ▶ Why communication differences and barriers occur
- ▶ How to remove barriers to communication
- ▶ Stereotypes and stereotyping explored
- ▶ Non-verbal communication (body-language) and culture
- ▶ Workplace culture and the impact on organisational communication

Day Three: Cross-Cultural Negotiation

- ▶ The basics of negotiation
- ▶ Cultural differences in negotiation
- ▶ Overestimating and underestimating cultural differences in negotiation
- ▶ Negotiation traps to avoid
- ▶ Developing your cross-cultural negotiation skills

Day Four: Managing Expatriate Workers and Inclusion

- ▶ International assignments and global career development
- ▶ Why international assignments fail
- ▶ Culture shock and global working
- ▶ The business case for diversity and inclusion
- ▶ Establishing a Nationalisation Programme

Day Five: Developing a Global Mindset

- ▶ Innovation and culture
- ▶ Developing a global mindset
- ▶ How to improve your CI
- ▶ Managing in multi-national organisations
- ▶ Personal Action Planning

▶ The Certificate

Anderson Certificate of Completion will be provided to delegates who attend and complete the course

▶ INFO & IN-HOUSE SOLUTION

For more information about this course, call or email us at:

Call us: +971 4 365 8363

Email: info@anderson.ae

Request for a Tailor-made training and educational experience for your organization now:

Email: inhouse@anderson.ae

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