



## Certificate in Collaborative Leadership

Building the Organization of the Future

### ► Upcoming Sessions

22-26 Apr 2024	Dubai - UAE	\$5,950
03-07 Jun 2024	Milan - Italy	\$5,950
24-28 Jun 2024	Munich - Germany	\$5,950
02-06 Sep 2024	Amsterdam - The Netherlands	\$5,950
07-11 Oct 2024	London - UK	\$5,950
09-13 Dec 2024	Istanbul - Turkey	\$5,950

### ► Training Details

#### Training Course Overview

A leader's role is to mobilise and align their people to a compelling vision of the future. This is the of result of the inspirational behaviours that they demonstrate to generate trust. Trust is a mutually binding concept and the single most important factor in a leader's ability to deliver sustained enduring results. Without trust, there is no influence, without influence there is no leadership. This Anderson training course explores the fundamental relationship between these three leadership principles, what they mean and how it is possible to foster the professional strategies that create the synergy between them. Those in positions of responsibility who seek to expand their leadership credibility will find this training course informative, educative and engaging.

#### Training Course Objectives

**By attending this Anderson training course, delegates will be able to:**

- Select leadership styles that enhance employee potential
- Develop the dynamic interpersonal relationship skills to build trust
- Demonstrate behaviours that positively influence and engage others
- Create the foundations of a high trust environment
- Handle diversity and manage conflict positively for win-win out

#### Designed For

**This Anderson training course is suitable to a wide range of professionals but will greatly benefit:**

- Functional/ Department Heads and Senior Managers who work cross-functionally
- Those who deliver results through the leadership of others
- Leaders seeking to build their softer skills and emotional intelligence
- Those wishing to be inspiring and socially responsible leaders

- ▶ High potential candidates fast tracked for future leadership

## ▶ Training Details

### Day One: Leadership Development for Impact and Influence

- ▶ The professional challenges facing leadership
- ▶ Leadership progression: process to praxis
- ▶ Dynamic interpersonal relationship skills for organisational productivity
- ▶ Evaluating “people skills” for leadership development
- ▶ Building strategies for mutual benefit: networking and personal coaching
- ▶ Leadership paradigms that guide and authentic our thinking

### Day Two: The Great Inner Leadership Discovery

- ▶ My Leadership Journey
- ▶ Self-Reflection, self-esteem and confidence to lead
- ▶ The Character of a Leader
- ▶ Understand self to understand those you lead
- ▶ Leadership styles: leading self to lead others
- ▶ Real Leaders are emotionally intelligent

### Day Three: Resilient Leadership in Unpredictable Times

- ▶ The ever-present desire for change
- ▶ The Human Side of Change
- ▶ Why is change so difficult: Responses to Change
- ▶ Cross generational leadership: a crisis or challenge for leadership
- ▶ Change management strategies: Zig zag to business model regeneration
- ▶ Soft system methodology to make sense of the world in which we work

### Day Four: Trusted Influence Leadership

- ▶ What is Trust Leadership? Edelman surveys and findings
- ▶ The Benefits of a High Trust Environment
- ▶ The importance of restoring breached trust
- ▶ Building Capacity for Trust: a robust model for influence and impacting others
- ▶ Personal Influence and productive outcomes
- ▶ Negotiating Agreement: getting to yes

### Day Five: Creating a Winning Collaborative Environment

- ▶ The science of persuasion
- ▶ Collaboration or conflict- Alliancing the Win-Win Solution
- ▶ Tips on improving performance
- ▶ Communicating to impact, influence and engage
- ▶ Leadership competence check
- ▶ Action planning to move forward

## ▶ The Certificate

Anderson Certificate of Completion will be provided to delegates who attend and complete the course.

## ▶ INFO & IN-HOUSE SOLUTION

For more information about this course, call or email us at:

Call us: +971 4 365 8363

Email: [info@anderson.ae](mailto:info@anderson.ae)

Request for a Tailor-made training and educational experience for your organization now:

Email: [inhouse@anderson.ae](mailto:inhouse@anderson.ae)

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